



Commercial General Manager

Forge is excited to be recruiting for a business savvy full-time Commercial General Manager in Ulverston, to manage its commercial office, build on performance and deliver cutting edge LED lighting.

The Role

You'll be responsible for:

- Ensuring all aspects of the commercial department positively hum with efficiency.
- Managing a team of commercial professionals to build on performance.
- Customer order fulfilment and satisfaction.
- Closely managing a well-established supplier base to ensure all shipments are delivered on time and at the right cost.
- Reporting commercial KPIs to other managers and directors.

We want someone who is:

- Clever, business savvy, enthusiastic and analytical. A commercial thinker, driven by results.
- Very numerate with a good eye for detail.
- Experienced at managing a team, with a proven track record.
- Very competent in IT. Strong Sage knowledge preferred.
- A graduate with a good degree or a compelling story as to why not? Some level of accounting qualification could be an advantage.
- Great under pressure, can run systems, prioritise, and make decisions.

Why Work for Us?

At Forge, we're really good at inventing and manufacturing bespoke LED solutions. That's why we're a market leader in custom LED lighting. ([Check out our video, to see us in action](#)). We need a clever, switched on, Commercial General Manager to work with the existing team to take our performance to the next level and beyond.

Based in Ulverston in the South Lakes, you'll be a key part of our management team, influencing business decisions and reporting to the Commercial Director. Your core responsibility will be to make the commercial office positively hum with efficiency, allowing us to grow very significantly over the next 3 years. This highly rewarding role enables you to see your work come to fruition from initial customer contact to product delivery.

In addition to a rewarding career with a well-respected and long-established company, our location offers the best of life/work balance as you can walk straight out of work and into the Lake District.

Please visit www.forge.co.uk or contact jobs@forge.co.uk or phone 01229 580000 for further information and the closing date for applications.

To Apply

Please send your CV together with a covering letter outlining your current salary (if applicable) and explaining why you think this is just the job for you.